

Combined Heat and Power Identifying Opportunities and Streamlining the Project Development Process

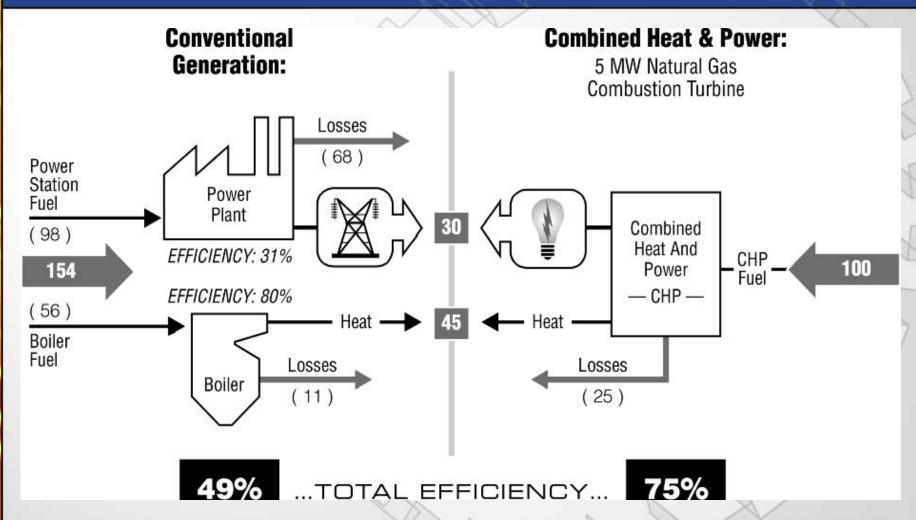
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Combined Heat and Power (CHP) defined:

- The simultaneous production and usage of at least two forms of usable energy from the combustion of one fuel.
 - Fuels: natural gas, biomass, biogas, coal, waste heat
 - Outputs: electricity, shaft power, hot water, steam, chilled water, dehumidification
- A proven, highly efficient alternative to separate power and heat production.
- ~ 80,000 MW of existing CHP in US



Efficiency Advantages of CHP





The Benefits of CHP

- Environment: reduces GHG emissions
- Economic: reduces energy costs
- Reliability: decreases impact of power outages
- Security: increases national energy security

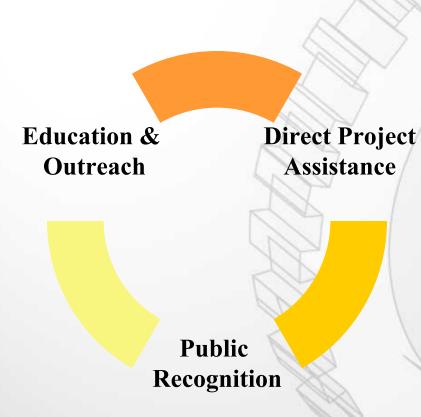


EPA & Combined Heat and Power

- The EPA CHP Partnership is a voluntary program that seeks to reduce the environmental impact of power generation by fostering the use of highly-efficient CHP
- In the past 4 years, the CHPP has helped Partners put into operation more than 110 CHP projects representing 2,250 MW of capacity.



Core Activities – What We Do



Facilitate CHP Project

- Identification
- Development
- Implementation
- Recognition



Saving Time and Money When Considering CHP

- Needs Assessment:
 - CHP as site-specific solution to economic & technical needs of the owner
 - Procurement approach/ investment criteria
- Importance of the educated Champion:
 - Development process is a series of go or no decisions by investor/ owner/ site
 - Who are the decision makers and what do they need to know?



The Project Development Process

- Qualification identify opportunities
- Level 1 Feasibility Analysis define project goals, identify external deal killers, preliminary economics
- Level 2 Feasibility Analysis finalize system design to ~30%, final pricing and economics
- Procurement contract negotiation, utility and regulatory permitting, engineering and construction
- Operation and Maintenance fuel purchase, ongoing maintenance and service



Qualification: Spark Spread

- Spark spread is the difference between the price of fuel and electricity – drives CHP economics.
- A CHP system running on \$9.00 gas can produce power for ~\$.055/ kWh, including the value of free heat.
- Do you currently pay more than \$.055/ kWh average including generation, transmission & distribution?
- Other CHP benefits provide economic opportunities which may overcome weak spark spread.



Qualification: Reliability/ Security

- CHP can be configured to run in the event of a utility outage.
- The added cost and complexity should be justified by the value of risk avoidance.
 - Can add 10 30% to total project cost depending on facility electrical design.
- Is there a significant financial or other impact if your facility goes down for 1 hour? For 5 minutes?



Qualification: Offsetting Equipment Costs

- Designing and installing CHP during new construction or central plant retrofit to saves money.
- CHP can replace other capital equipment
 - Boilers
 - Chillers
 - Backup generators
- Are you planning a new construction, retrofit or equipment replacement project within the next 3-5 years?



Level 1 Analysis: Identify Barriers

Barriers – uncontrollable externalities

- *Corporate power purchase agreements which require 100% subscription
- *Utility or regulatory policies which prevent or hamper on-site power

If externalities prevent CHP, halt efforts until these change.

If externalities hamper CHP, budget costs of overcoming them into Level 1 analysis.



Level 1 Analysis: Conceptual Engineering

- Goal: to determine preliminary equipment type and system size, configuration and operation
- Discuss planned changes to site loads or operations
- Electrical and thermal load profiles
 - kW and Mmbtu
 - Usage over time (8760 hours)
 - Readily available historical data, utility bills and anecdotal information



Preliminary CHP System Design

- Fully base-loaded size (kW)
- Prime mover type turbine, engine, microturbine, boiler, fuel cell, etc
- Fuel availability and pressure
- Operating hours at full or part loads
- Thermal application(s) and equipment
- Configured for reliability?
- Location of system, tie-ins, major structural changes to facility
- Operation and maintenance costs



Preliminary Capital Cost

Realistic turnkey pricing ranges:

- Under 2 MW: \$1,600 - \$3,000/ kW

<u>− 2-10 MW</u>: \$1,100 − \$2,500/ kW

– Over 10 MW: \$ 700 - \$1,500 / kW

 Wide range in prices due to varying system designs, project complexity, ease of installation and thermal application.



Importance of Rate Analysis

 Both existing and projected post-CHP electric & gas rates should be researched and documented.

Single largest impact on economics.

 Include any standby or exit fees and CHP/ DG gas rates if applicable.



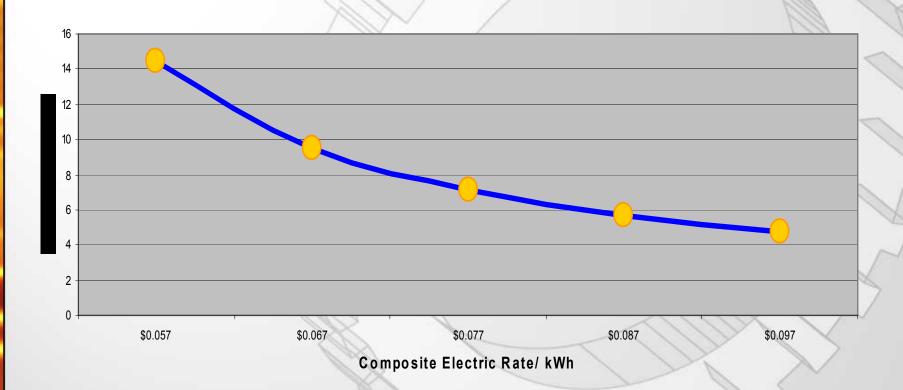
Sensitivity Analysis

- Important to capture impacts of assumptions/ risks
 - Fuel cost and electricity prices
 - Possible incentives or grants
 - Possible rate disincentives
 - Standby rates
 - Exit fees
 - Interconnection cost overruns



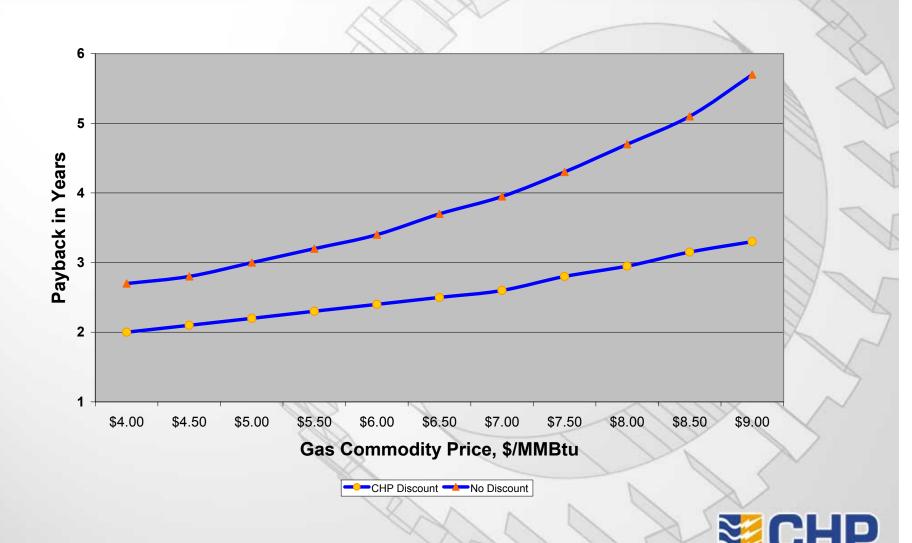
Electric Rate Cost Sensitivity Analysis







Sensitivity of Payback to Favorable Gas Price – ConEd/ Keyspan



Level 2 Analysis: the Solution

- Goal is to replace all assumptions in Level 1 analysis with verified data.
- All project/ organization goals should be identified prior to this stage.
- All information for investment decision should be provided by this analysis.
- Level of effort should go to ~ 30% design to ensure system pricing is accurate.



Procurement Approaches

- Construction
 - Design/ bid/ build
 - Turnkey
- Financing risk/ reward balance
 - Owner capitalization
 - Leasing
 - 3rd Party Build/ Own/ Operate
 - Hybrid risk models



Procurement

- Contract negotiation may include
 - Permitting responsibility
 - Application for grants and incentives
 - Power purchase agreements
 - Commissioning
 - Monitoring & control
 - Service & maintenance
 - Fuel purchase
 - Schedule and cost



Public Recognition

- Energy Star CHP Award and Certificate of Recognition program
 - Recognizes highly efficient projects
- EPA CHP Partner Annual Climate Report
 - Quantifies environmental benefits of projects
 - Provided to Partners who report CHP projects



For More Information

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